

Product Description	DIR Customer Discount % off MSRP	Software Pricing with Breaks
GeoLynx DMS GIS Data Manager (perpetual licensing)	13.00%	
GeoLynx DMS MSAG Manager (perpetual licensing)	13.00%	
GeoLynx DMS Mobile Data Manager (perpetual licensing)	13.00%	
GeoLynx Server Base Licensing (active/passive; (perpetual licensing))	13.00%	
GeoLynx Server Base Licensing (additional active/passive; (perpetual licensing))	13.00%	
GeoLynx Server Web DMS Per User Licensing (per user; 1-5 users; requires GeoLynx Server Base System; (perpetual licensing))	13.00%	0%
GEOLYNX SERVER WEB DMS Licensing (per user; 6-10 users; requires GeoLynx Server Base System; (perpetual licensing))	13.00%	10%
GEOLYNX SERVER WEB DMS Licensing (per user; 11-15 users; requires GeoLynx Server Base System; (perpetual licensing))	13.00%	19%
GEOLYNX SERVER WEB DMS Licensing (per user; 16-20 users; requires GeoLynx Server Base System; (perpetual licensing))	13.00%	27%
GEOLYNX SERVER WEB DMS Licensing (per user; 21-25 users; requires GeoLynx Server Base System; (perpetual licensing))	13.00%	34%
GEOLYNX SERVER WEB DMS Licensing (per user; 26-30 users; requires GeoLynx Server Base System; (perpetual licensing))	13.00%	41%
GEOLYNX SERVER WEB DMS Licensing (per user; 31-35 users; requires GeoLynx Server Base System; (perpetual licensing))	13.00%	47%
GEOLYNX SERVER WEB DMS Licensing (per user; 36-40 users; requires GeoLynx Server Base System; (perpetual licensing))	13.00%	52%
GEOLYNX SERVER WEB DMS Licensing (per user; 41-45 users; requires GeoLynx Server Base System; on-prem; (perpetual licensing))	13.00%	57%
GEOLYNX SERVER WEB DMS Licensing (per user; 46-50 users; requires GeoLynx Server Base System; (perpetual licensing))	13.00%	61%
GEOLYNX SERVER GIS Change Request Licensing (per user; 1-5 users; requires GeoLynx Server Base System; on-prem; perpetual licensing))	13.00%	0%
GEOLYNX SERVER GIS Change Request Licensing (per user; 6-10 users; requires GeoLynx Server Base System; (perpetual licensing))	13.00%	10%
GEOLYNX SERVER GIS Change Request Licensing (per user; 11-15 users; requires GeoLynx Server Base System (perpetual licensing))	13.00%	19%
GEOLYNX SERVER GIS Change Request Licensing (per user; 16-20 users; requires GeoLynx Server Base System (perpetual licensing))	13.00%	27%
GEOLYNX SERVER GIS Change Request Licensing (per user; 21-25 users; requires GeoLynx Server Base System; (perpetual licensing))	13.00%	34%
GEOLYNX SERVER GIS Change Request Licensing (per user; 26-30 users; requires GeoLynx Server Base System; on-prem; perpetual licensing))	13.00%	41%
GEOLYNX SERVER GIS Change Request Licensing (per user; 31-35 users; requires GeoLynx Server Base System; (perpetual licensing))	13.00%	47%
GEOLYNX SERVER GIS Change Request Licensing (per user; 36-40 users; requires GeoLynx Server Base System; (perpetual licensing))	13.00%	52%

Product Description	DIR Customer Discount % off MSRP	Software Pricing with Breaks
GEOLYNX SERVER GIS Change Request Licensing (per user; 41-45 users; requires GeoLynx Server Base System; (perpetual licensing))	13.00%	57%
GEOLYNX SERVER GIS Change Request Licensing (per user; 46-50 users; requires GeoLynx Server Base System; (perpetual licensing))	13.00%	61%
GeoLynx Server GIS Portal (up to 20 users; requires GeoLynx Server Base System; (perpetual licensing))	13.00%	
GeoLynx Server GIS Portal (per user after 20; requires GeoLynx Server Base System; (perpetual licensing))	13.00%	
GeoLynx Server Dispatch Mapping System (per license price for up to 4 licenses; (perpetual licensing))	13.00%	0%
GeoLynx Server Dispatch Mapping System (per license price for up to 5 licenses; (perpetual licensing))	13.00%	2%
GeoLynx Server Dispatch Mapping System (per license price for up to 6 licenses; (perpetual licensing))	13.00%	4%
GeoLynx Server Dispatch Mapping System (per license price for up to 7 licenses; (perpetual licensing))	13.00%	6%
GeoLynx Server Dispatch Mapping System (per license price for up to 8 licenses; (perpetual licensing))	13.00%	8%
GeoLynx Server Dispatch Mapping System (per license price for up to 9 licenses; (perpetual licensing))	13.00%	10%
GeoLynx Server Dispatch Mapping System (per license price for up to 10 licenses; (perpetual licensing))	13.00%	11%
GeoLynx Server Dispatch Mapping System (per license price for up to 11 licenses; (perpetual licensing))	13.00%	13%
GeoLynx Server Dispatch Mapping System (per license price for up to 12 licenses; (perpetual licensing))	13.00%	15%
GeoLynx Server Dispatch Mapping System (per license price for up to 13 licenses; (perpetual licensing))	13.00%	17%
GeoLynx Server Dispatch Mapping System (per license price for up to 14 licenses; (perpetual licensing))	13.00%	18%
GeoLynx Server Dispatch Mapping System (per license price for up to 15 licenses; (perpetual licensing))	13.00%	19%
GeoLynx Server Dispatch Mapping System (per license price for up to 16 licenses; (perpetual licensing))	13.00%	19%
GeoLynx Server Dispatch Mapping System (per license price for up to 17 licenses; (perpetual licensing))	13.00%	20%
GeoLynx Server Dispatch Mapping System (per license price for up to 18 licenses; (perpetual licensing))	13.00%	20%
GeoLynx Server Dispatch Mapping System (per license price for up to 19 licenses; (perpetual licensing))	13.00%	20%
GeoLynx Server Dispatch Mapping System (per license price for up to 20 licenses; (perpetual licensing))	13.00%	21%
GeoLynx Server Dispatch Mapping System (per license price for up to 21 licenses; (perpetual licensing))	13.00%	21%
GeoLynx Server Dispatch Mapping System (per license price for up to 22 licenses; (perpetual licensing))	13.00%	22%
GeoLynx Server Dispatch Mapping System (per license price for up to 23 licenses; (perpetual licensing))	13.00%	22%
GeoLynx Server Dispatch Mapping System (per license price for up to 24 licenses; (perpetual licensing))	13.00%	22%
GeoLynx Server Dispatch Mapping System (per license price for up to 25 licenses; (perpetual licensing))	13.00%	23%
GeoLynx Server Dispatch Mapping System (per license price for up to 26 licenses; (perpetual licensing))	13.00%	23%
GeoLynx Server Dispatch Mapping System (per license price for up to 27 licenses; (perpetual licensing))	13.00%	23%
GeoLynx Server Dispatch Mapping System (per license price for up to 28 licenses; (perpetual licensing))	13.00%	24%
GeoLynx Server Dispatch Mapping System (per license price for up to 29 licenses; (perpetual licensing))	13.00%	24%
GeoLynx Server Dispatch Mapping System (per license price for up to 30 licenses; (perpetual licensing))	13.00%	25%
GeoLynx Server Dispatch Mapping System (per license price for up to 31 licenses;(perpetual licensing))	13.00%	25%

Product Description	DIR Customer Discount % off MSRP	Software Pricing with Breaks
GeoLynx Server Dispatch Mapping System (per license price for up to 32 licenses; (perpetual licensing))	13.00%	25%
GeoLynx Server Dispatch Mapping System (per license price for up to 33 licenses; (perpetual licensing))	13.00%	26%
GeoLynx Server Dispatch Mapping System (per license price for up to 34 licenses; (perpetual licensing))	13.00%	26%
GeoLynx Server Dispatch Mapping System (per license price for up to 35 licenses; (perpetual licensing))	13.00%	26%
GeoLynx Server Dispatch Mapping System (per license price for up to 36 licenses; (perpetual licensing))	13.00%	27%
GeoLynx Server Dispatch Mapping System (per license price for up to 37 licenses; (perpetual licensing))	13.00%	27%
GeoLynx Server Dispatch Mapping System (per license price for up to 38 licenses; (perpetual licensing))	13.00%	28%
GeoLynx Server Dispatch Mapping System (per license price for up to 39 licenses; (perpetual licensing))	13.00%	28%
GeoLynx Server Dispatch Mapping System (per license price for up to 40 licenses;(perpetual licensing))	13.00%	28%
GeoLynx Server Dispatch Mapping System (per license price for up to 41 licenses; (perpetual licensing))	13.00%	29%
GeoLynx Server Dispatch Mapping System (per license price for up to 42 licenses; (perpetual licensing))	13.00%	29%
GeoLynx Server Dispatch Mapping System (per license price for up to 43 licenses; (perpetual licensing))	13.00%	29%
GeoLynx Server Dispatch Mapping System (per license price for up to 44 licenses; (perpetual licensing))	13.00%	30%
GeoLynx Server Dispatch Mapping System (per license price for up to 45 licenses; (perpetual licensing))	13.00%	30%
GeoLynx Server Dispatch Mapping System (per license price for up to 46 licenses; (perpetual licensing))	13.00%	30%
GeoLynx Server Dispatch Mapping System (per license price for up to 47 licenses; (perpetual licensing))	13.00%	31%
GeoLynx Server Dispatch Mapping System (per license price for up to 48 licenses; (perpetual licensing))	13.00%	31%
GeoLynx Server Dispatch Mapping System (per license price for up to 49 licenses; (perpetual licensing))	13.00%	31%
GeoLynx Server Dispatch Mapping System (per license price for up to 50 licenses; (perpetual licensing))	13.00%	32%
GeoLynx Server Dispatch Mapping System (per license price for up to 5+ licenses; (perpetual licensing))	13.00%	96%
GeoLynx Server IPAWS (up to 20 users; requires GeoLynx Server Base System; (perpetual licensing))	13.00%	
GeoLynx Server IPAWS (per user after 20; requires GeoLynx Server Base System; (perpetual licensing))	13.00%	
GeoLynx Server Stats (up to 20 users; requires GeoLynx Server Base System; (perpetual licensing))	13.00%	
GeoLynx Server Stats (per user after 20; requires GeoLynx Server Base System; (perpetual licensing))	13.00%	
GEOLYNX SERVER AVL System Licensing (1-10 vehicles); perpetual licensing	13.00%	0%
GEOLYNX SERVER AVL System Licensing 11-20 vehicles; perpetual licensing	13.00%	45%
GEOLYNX SERVER AVL System Licensing 21-30 vehicles; perpetual licensing	13.00%	61%
GEOLYNX SERVER AVL System Licensing 31-40 vehicles; perpetual licensing	13.00%	68%
GEOLYNX SERVER AVL System Licensing 41-50 vehicles; perpetual licensing	13.00%	73%
GEOLYNX SERVER AVL System Licensing 51-60 vehicles; perpetual licensing	13.00%	76%
GEOLYNX SERVER AVL System Licensing 61-70 vehicles; perpetual licensing	13.00%	78%
GEOLYNX SERVER AVL System Licensing 71-80 vehicles; perpetual licensing	13.00%	80%
GEOLYNX SERVER AVL System Licensing 81-90 vehicles; perpetual licensing	13.00%	81%
GEOLYNX SERVER AVL System Licensing 91-100 vehicles; perpetual licensing	13.00%	82%

Product Description	DIR Customer Discount % off MSRP	Software Pricing with Breaks
GEOLYNX SERVER AVL System Licensing 101-150 vehicles; perpetual licensing	13.00%	85%
GEOLYNX SERVER AVL System Licensing 151-200 vehicles; perpetual licensing	13.00%	86%
GEOLYNX SERVER AVL System Licensing 201-250 vehicles; perpetual licensing	13.00%	87%
GEOLYNX SERVER AVL System Licensing 251-300 vehicles; perpetual licensing	13.00%	88%
GEOLYNX SERVER AVL System Licensing 301-350 vehicles; perpetual licensing	13.00%	88%
GEOLYNX SERVER AVL System Licensing 351-400 vehicles; perpetual licensing	13.00%	89%
GEOLYNX SERVER AVL System Licensing 401-450 vehicles; perpetual licensing	13.00%	89%
GEOLYNX SERVER AVL System Licensing 451-500 vehicles; perpetual licensing	13.00%	89%
GEOLYNX SERVER AVL System Licensing 501-550 vehicles; perpetual licensing	13.00%	89%
GEOLYNX SERVER AVL System Licensing 551-600 vehicles; perpetual licensing	13.00%	89%
GEOLYNX SERVER AVL System Licensing 601-650 vehicles; perpetual licensing	13.00%	90%
GEOLYNX SERVER AVL System Licensing 651-700 vehicles; perpetual licensing	13.00%	90%
GEOLYNX SERVER AVL System Licensing 701-750 vehicles; perpetual licensing	13.00%	90%
GEOLYNX SERVER AVL System Licensing 751-800 vehicles; perpetual licensing	13.00%	90%
GEOLYNX SERVER AVL System Licensing 801-850 vehicles; perpetual licensing	13.00%	90%
GEOLYNX SERVER AVL System Licensing 851-900 vehicles; perpetual licensing	13.00%	90%
GEOLYNX SERVER AVL System Licensing 901-950 vehicles; perpetual licensing	13.00%	90%
GEOLYNX SERVER AVL System Licensing 951-1000 vehicles; perpetual licensing	13.00%	90%
Location Tracking Server (LTS) Per Unit (1-10 vehicles) (no charge if implementing GeoLynx Server AVL Base System + Per Unit pricing); perpetual licensing	13.00%	0%
Location Tracking Server (LTS) Per Unit (11-20 vehicles) (no charge if implementing GeoLynx Server AVL Base System + Per Unit pricing); perpetual licensing	13.00%	45%
Location Tracking Server (LTS) Per Unit (21-30 vehicles) (no charge if implementing GeoLynx Server AVL Base System + Per Unit pricing); perpetual licensing	13.00%	61%
Location Tracking Server (LTS) Per Unit (31-40 vehicles) (no charge if implementing GeoLynx Server AVL Base System + Per Unit pricing); perpetual licensing	13.00%	68%
Location Tracking Server (LTS) Per Unit (41-50 vehicles) (no charge if implementing GeoLynx Server AVL Base System + Per Unit pricing); perpetual licensing	13.00%	73%
Location Tracking Server (LTS) Per Unit (51-60 vehicles) (no charge if implementing GeoLynx Server AVL Base System + Per Unit pricing); perpetual licensing	13.00%	76%
Location Tracking Server (LTS) Per Unit (61-70 vehicles) (no charge if implementing GeoLynx Server AVL Base System + Per Unit pricing); perpetual licensing	13.00%	78%
Location Tracking Server (LTS) Per Unit (71-80 vehicles) (no charge if implementing GeoLynx Server AVL Base System + Per Unit pricing); perpetual licensing	13.00%	80%
Location Tracking Server (LTS) Per Unit (81-90 vehicles) (no charge if implementing GeoLynx Server AVL Base System + Per Unit pricing); perpetual licensing	13.00%	81%
Location Tracking Server (LTS) Per Unit (91-100 vehicles) (no charge if implementing GeoLynx Server AVL Base System + Per Unit pricing); perpetual licensing	13.00%	82%

Product Description	DIR Customer Discount % off MSRP	Software Pricing with Breaks
Location Tracking Server (LTS) Per Unit (101-150 vehicles) (no charge if implementing GeoLynx Server AVL Base System + Per Unit pricing); perpetual licensing	13.00%	85%
Location Tracking Server (LTS) Per Unit (151-200 vehicles) (no charge if implementing GeoLynx Server AVL Base System + Per Unit pricing); perpetual licensing	13.00%	86%
Location Tracking Server (LTS) Per Unit (201-250 vehicles) (no charge if implementing GeoLynx Server AVL Base System + Per Unit pricing); perpetual licensing	13.00%	87%
Location Tracking Server (LTS) Per Unit (251-300 vehicles) (no charge if implementing GeoLynx Server AVL Base System + Per Unit pricing); perpetual licensing	13.00%	88%
Location Tracking Server (LTS) Per Unit (301-350 vehicles) (no charge if implementing GeoLynx Server AVL Base System + Per Unit pricing); perpetual licensing	13.00%	88%
Location Tracking Server (LTS) Per Unit (351-400 vehicles) (no charge if implementing GeoLynx Server AVL Base System + Per Unit pricing); perpetual licensing	13.00%	89%
Location Tracking Server (LTS) Per Unit (401-450 vehicles) (no charge if implementing GeoLynx Server AVL Base System + Per Unit pricing); perpetual licensing	13.00%	89%
Location Tracking Server (LTS) Per Unit (451-500 vehicles) (no charge if implementing GeoLynx Server AVL Base System + Per Unit pricing); perpetual licensing	13.00%	89%
Location Tracking Server (LTS) Per Unit (501-550 vehicles) (no charge if implementing GeoLynx Server AVL Base System + Per Unit pricing); perpetual licensing	13.00%	89%
Location Tracking Server (LTS) Per Unit (551-600 vehicles) (no charge if implementing GeoLynx Server AVL Base System + Per Unit pricing); perpetual licensing	13.00%	89%
Location Tracking Server (LTS) Per Unit (601-650 vehicles) (no charge if implementing GeoLynx Server AVL Base System + Per Unit pricing); perpetual licensing	13.00%	90%
Location Tracking Server (LTS) Per Unit (651-700 vehicles) (no charge if implementing GeoLynx Server AVL Base System + Per Unit pricing); perpetual licensing	13.00%	90%
Location Tracking Server (LTS) Per Unit (701-750 vehicles) (no charge if implementing GeoLynx Server AVL Base System + Per Unit pricing); perpetual licensing	13.00%	90%
Location Tracking Server (LTS) Per Unit (751-800 vehicles) (no charge if implementing GeoLynx Server AVL Base System + Per Unit pricing); perpetual licensing	13.00%	90%
Location Tracking Server (LTS) Per Unit (801-850 vehicles) (no charge if implementing GeoLynx Server AVL Base System + Per Unit pricing); perpetual licensing	13.00%	90%
Location Tracking Server (LTS) Per Unit (851-900 vehicles) (no charge if implementing GeoLynx Server AVL Base System + Per Unit pricing); perpetual licensing	13.00%	90%
Location Tracking Server (LTS) Per Unit (901-950 vehicles) (no charge if implementing GeoLynx Server AVL Base System + Per Unit pricing); perpetual licensing	13.00%	90%
Location Tracking Server (LTS) Per Unit (951-1000 vehicles) (no charge if implementing GeoLynx Server AVL Base System + Per Unit pricing); perpetual licensing	13.00%	90%
Standard CAD Interface; perpetual license	13.00%	
GEOLYNX MOBILE MDC EDITION (per unit up to 15 licenses); perpetual licensing	13.00%	0%
GEOLYNX MOBILE MDC EDITION (per unit 16-30 licenses); perpetual licensing	13.00%	5%
GEOLYNX MOBILE MDC EDITION(per unit 31-50 licenses); perpetual licensing	13.00%	9%
GEOLYNX MOBILE MDC EDITION (per unit 51-100 licenses); perpetual licensing	13.00%	14%

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GEOLYNX MOBILE MDC EDITION (per unit 101-150 licenses); perpetual licensing	13.00%	18%
GEOLYNX MOBILE MDC EDITION (per unit 151-200 licenses); perpetual licensing	13.00%	23%
GEOLYNX MOBILE MDC EDITION (per unit 201-250 licenses); perpetual licensing	13.00%	27%
GEOLYNX MOBILE MDC EDITION (per unit 251-300 licenses); perpetual licensing	13.00%	32%
GEOLYNX MOBILE MDC EDITION (per unit 301-350 licenses); perpetual licensing	13.00%	36%
GEOLYNX MOBILE MDC EDITION (per unit 351-400 licenses); perpetual licensing	13.00%	41%
GEOLYNX MOBILE MDC EDITION (per unit 400+ licenses); perpetual licensing	13.00%	45%
GEOLYNX MOBILE SERVER EDITION (per unit up to 15 licenses); perpetual licensing	13.00%	0%
GEOLYNX MOBILE SERVER EDITION (per unit 16-30 licenses); perpetual licensing	13.00%	7%
GEOLYNX MOBILE SERVER EDITION(per unit 31-50 licenses); perpetual licensing	13.00%	13%
GEOLYNX MOBILE SERVER EDITION (per unit 51-100 licenses); perpetual licensing	13.00%	20%
GEOLYNX MOBILE SERVER EDITION (per unit 101-150 licenses); perpetual licensing	13.00%	27%
GEOLYNX MOBILE SERVER EDITION (per unit 151+ licenses); perpetual licensing	13.00%	40%
GEOLYNX DESKTOP (1-5 licenses; per unit price); perpetual licensing	13.00%	0%
GEOLYNX DESKTOP (6-10 licenses; per unit price); perpetual licensing	13.00%	9%
GEOLYNX DESKTOP (11-29 licenses; per unit price); perpetual licensing	13.00%	18%
GEOLYNX DESKTOP (30-39 licenses; per unit price); perpetual licensing	13.00%	27%
GEOLYNX DESKTOP (40-49 licenses; per unit price); perpetual licensing	13.00%	36%
GEOLYNX DESKTOP (50+ licenses; per unit price); perpetual licensing	13.00%	45%
GEOLYNX DESKTOP ADMIN; perpetual licensing	13.00%	
GEOLYNX SYNC SERVER; perpetual licensing	13.00%	
GEOLYNX SYNC CLIENT; perpetual licensing	13.00%	
GEOLYNX SYNC ADVANCED SERVER ADD-ON; perpetual licensing	13.00%	
GEOLYNX SYNC ADVANCED CLIENT ADD-ON; perpetual licensing	13.00%	
GEOLYNX AVL (RF); perpetual licensing	13.00%	
GEOLYNX AVL (IP) ; perpetual licensing	13.00%	
STANDARD IP AVL CLIENT; perpetual licensing	13.00%	
Location Tracking System (LTS) Client; perpetual licensing	13.00%	
GeoLynx Spatial Router Emergency Call Routing Function (ECRF); perpetual licensing	13.00%	
GeoLynx Spatial Router Location Validation Function (LVF); term or perpetual licensing	13.00%	
GeoLynx DMS GIS Data Manager Annual Software Support and Maintenance	13.00%	
GeoLynx DMS MSAG Manager Annual Software Support and Maintenance	13.00%	
GeoLynx DMS Mobile Data Manager Annual Software Support and Maintenance	13.00%	
GeoLynx Server Base Licensing (active/passive; (perpetual licensing)) Annual Software Support and Maintenance	13.00%	

Product Description	DIR Customer Discount % off MSRP	Software Pricing with Breaks
GeoLynx Server Base Licensing (additional active/passive; (perpetual licensing)) Annual Software Support and Maintenance	13.00%	
GeoLynx Server Web DMS Per User Licensing (per user; 1-5 users; requires GeoLynx Server Base System; (perpetual licensing)) Annual Software Support and Maintenance	13.00%	
GEOLYNX SERVER WEB DMS Licensing (per user; 5-10 users; requires GeoLynx Server Base System; (perpetual licensing)) Annual Software Support and Maintenance	13.00%	
GEOLYNX SERVER WEB DMS Licensing (per user; 11-15 users; requires GeoLynx Server Base System; (perpetual licensing)) Annual Software Support and Maintenance	13.00%	
GEOLYNX SERVER WEB DMS Licensing (per user; 16-20 users; requires GeoLynx Server Base System; (perpetual licensing)) Annual Software Support and Maintenance	13.00%	
GEOLYNX SERVER WEB DMS Licensing (per user; 21-25 users; requires GeoLynx Server Base System; (perpetual licensing)) Annual Software Support and Maintenance	13.00%	
GEOLYNX SERVER WEB DMS Licensing (per user; 26-30 users; requires GeoLynx Server Base System; (perpetual licensing)) Annual Software Support and Maintenance	13.00%	
GEOLYNX SERVER WEB DMS Licensing (per user; 31-35 users; requires GeoLynx Server Base System; (perpetual licensing)) Annual Software Support and Maintenance	13.00%	
GEOLYNX SERVER WEB DMS Licensing (per user; 36-40 users; requires GeoLynx Server Base System; (perpetual licensing)) Annual Software Support and Maintenance	13.00%	
GEOLYNX SERVER WEB DMS Licensing (per user; 41-45 users; requires GeoLynx Server Base System; on-prem) Annual Software Support and Maintenance	13.00%	
GEOLYNX SERVER WEB DMS Licensing (per user; 46-50 users; requires GeoLynx Server Base System; (perpetual licensing)) Annual Software Support and Maintenance	13.00%	
GEOLYNX SERVER GIS Change Request Licensing (per user; 1-5 users; requires GeoLynx Server Base System; on-prem) Annual Software Support and Maintenance	13.00%	
GEOLYNX SERVER GIS Change Request Licensing (per user; 5-10 users; requires GeoLynx Server Base System; (perpetual licensing)) Annual Software Support and Maintenance	13.00%	
GEOLYNX SERVER GIS Change Request Licensing (per user; 11-15 users; requires GeoLynx Server Base System(perpetual licensing)) Annual Software Support and Maintenance	13.00%	
GEOLYNX SERVER GIS Change Request Licensing (per user; 16-20 users; requires GeoLynx Server Base System(perpetual licensing)) Annual Software Support and Maintenance	13.00%	
GEOLYNX SERVER GIS Change Request Licensing (per user; 21-25 users; requires GeoLynx Server Base System; (perpetual licensing)) Annual Software Support and Maintenance	13.00%	
GEOLYNX SERVER GIS Change Request Licensing (per user; 26-30 users; requires GeoLynx Server Base System; on-prem) Annual Software Support and Maintenance	13.00%	
GEOLYNX SERVER GIS Change Request Licensing (per user; 31-35 users; requires GeoLynx Server Base System; (perpetual licensing)) Annual Software Support and Maintenance	13.00%	
GEOLYNX SERVER GIS Change Request Licensing (per user; 36-40 users; requires GeoLynx Server Base System; (perpetual licensing)) Annual Software Support and Maintenance	13.00%	
GEOLYNX SERVER GIS Change Request Licensing (per user; 41-45 users; requires GeoLynx Server Base System; (perpetual licensing)) Annual Software Support and Maintenance	13.00%	
GEOLYNX SERVER GIS Change Request Licensing (per user; 46-50 users; requires GeoLynx Server Base System; (perpetual licensing)) Annual Software Support and Maintenance	13.00%	

Product Description	DIR Customer Discount % off MSRP	Software Pricing with Breaks
GeoLynx Server GIS Portal (up to 20 users; requires GeoLynx Server Base System; (perpetual licensing)) Annual Software Support and Maintenance	13.00%	
GeoLynx Server GIS Portal (per user after 20; requires GeoLynx Server Base System; (perpetual licensing)) Annual Software Support and Maintenance	13.00%	
GeoLynx Server Dispatch Mapping System (per license price for up to 4 licenses; (perpetual licensing)) Annual Software Support and Maintenance	13.00%	
GeoLynx Server Dispatch Mapping System (per license price for up to 5 licenses; (perpetual licensing)) Annual Software Support and Maintenance	13.00%	
GeoLynx Server Dispatch Mapping System (per license price for up to 6 licenses; (perpetual licensing)) Annual Software Support and Maintenance	13.00%	
GeoLynx Server Dispatch Mapping System (per license price for up to 7 licenses; (perpetual licensing)) Annual Software Support and Maintenance	13.00%	
GeoLynx Server Dispatch Mapping System (per license price for up to 8 licenses; (perpetual licensing)) Annual Software Support and Maintenance	13.00%	
GeoLynx Server Dispatch Mapping System (per license price for up to 9 licenses; (perpetual licensing)) Annual Software Support and Maintenance	13.00%	
GeoLynx Server Dispatch Mapping System (per license price for up to 10 licenses; (perpetual licensing)) Annual Software Support and Maintenance	13.00%	
GeoLynx Server Dispatch Mapping System (per license price for up to 11 licenses; (perpetual licensing)) Annual Software Support and Maintenance	13.00%	
GeoLynx Server Dispatch Mapping System (per license price for up to 12 licenses; (perpetual licensing)) Annual Software Support and Maintenance	13.00%	
GeoLynx Server Dispatch Mapping System (per license price for up to 13 licenses; (perpetual licensing)) Annual Software Support and Maintenance	13.00%	
GeoLynx Server Dispatch Mapping System (per license price for up to 14 licenses; (perpetual licensing)) Annual Software Support and Maintenance	13.00%	
GeoLynx Server Dispatch Mapping System (per license price for up to 15 licenses; (perpetual licensing)) Annual Software Support and Maintenance	13.00%	
GeoLynx Server Dispatch Mapping System (per license price for up to 16 licenses; (perpetual licensing)) Annual Software Support and Maintenance	13.00%	
GeoLynx Server Dispatch Mapping System (per license price for up to 17 licenses; (perpetual licensing)) Annual Software Support and Maintenance	13.00%	
GeoLynx Server Dispatch Mapping System (per license price for up to 18 licenses; (perpetual licensing)) Annual Software Support and Maintenance	13.00%	
GeoLynx Server Dispatch Mapping System (per license price for up to 19 licenses; (perpetual licensing)) Annual Software Support and Maintenance	13.00%	
GeoLynx Server Dispatch Mapping System (per license price for up to 20 licenses; (perpetual licensing)) Annual Software Support and Maintenance	13.00%	
GeoLynx Server Dispatch Mapping System (per license price for up to 21 licenses; (perpetual licensing)) Annual Software Support and Maintenance	13.00%	
GeoLynx Server Dispatch Mapping System (per license price for up to 22 licenses; (perpetual licensing)) Annual Software Support and Maintenance	13.00%	

Product Description	DIR Customer Discount % off MSRP	Software Pricing with Breaks
GeoLynx Server Dispatch Mapping System (per license price for up to 23 licenses; (perpetual licensing)) Annual Software Support and Maintenance	13.00%	
GeoLynx Server Dispatch Mapping System (per license price for up to 24 licenses; (perpetual licensing)) Annual Software Support and Maintenance	13.00%	
GeoLynx Server Dispatch Mapping System (per license price for up to 25 licenses; (perpetual licensing)) Annual Software Support and Maintenance	13.00%	
GeoLynx Server Dispatch Mapping System (per license price for up to 26 licenses; (perpetual licensing)) Annual Software Support and Maintenance	13.00%	
GeoLynx Server Dispatch Mapping System (per license price for up to 27 licenses; (perpetual licensing)) Annual Software Support and Maintenance	13.00%	
GeoLynx Server Dispatch Mapping System (per license price for up to 28 licenses; (perpetual licensing)) Annual Software Support and Maintenance	13.00%	
GeoLynx Server Dispatch Mapping System (per license price for up to 29 licenses; (perpetual licensing)) Annual Software Support and Maintenance	13.00%	
GeoLynx Server Dispatch Mapping System (per license price for up to 30 licenses; (perpetual licensing)) Annual Software Support and Maintenance	13.00%	
GeoLynx Server Dispatch Mapping System (per license price for up to 31 licenses;(perpetual licensing)) Annual Software Support and Maintenance	13.00%	
GeoLynx Server Dispatch Mapping System (per license price for up to 32 licenses; (perpetual licensing)) Annual Software Support and Maintenance	13.00%	
GeoLynx Server Dispatch Mapping System (per license price for up to 33 licenses; (perpetual licensing)) Annual Software Support and Maintenance	13.00%	
GeoLynx Server Dispatch Mapping System (per license price for up to 34 licenses; (perpetual licensing)) Annual Software Support and Maintenance	13.00%	
GeoLynx Server Dispatch Mapping System (per license price for up to 35 licenses; (perpetual licensing)) Annual Software Support and Maintenance	13.00%	
GeoLynx Server Dispatch Mapping System (per license price for up to 36 licenses; (perpetual licensing)) Annual Software Support and Maintenance	13.00%	
GeoLynx Server Dispatch Mapping System (per license price for up to 37 licenses; (perpetual licensing)) Annual Software Support and Maintenance	13.00%	
GeoLynx Server Dispatch Mapping System (per license price for up to 38 licenses; (perpetual licensing)) Annual Software Support and Maintenance	13.00%	
GeoLynx Server Dispatch Mapping System (per license price for up to 39 licenses; (perpetual licensing)) Annual Software Support and Maintenance	13.00%	
GeoLynx Server Dispatch Mapping System (per license price for up to 40 licenses;(perpetual licensing)) Annual Software Support and Maintenance	13.00%	
GeoLynx Server Dispatch Mapping System (per license price for up to 41 licenses; (perpetual licensing)) Annual Software Support and Maintenance	13.00%	
GeoLynx Server Dispatch Mapping System (per license price for up to 42 licenses; (perpetual licensing)) Annual Software Support and Maintenance	13.00%	
GeoLynx Server Dispatch Mapping System (per license price for up to 43 licenses; (perpetual licensing)) Annual Software Support and Maintenance	13.00%	

Product Description	DIR Customer Discount % off MSRP	Software Pricing with Breaks
GeoLynx Server Dispatch Mapping System (per license price for up to 44 licenses; (perpetual licensing)) Annual Software Support and Maintenance	13.00%	
GeoLynx Server Dispatch Mapping System (per license price for up to 45 licenses; (perpetual licensing)) Annual Software Support and Maintenance	13.00%	
GeoLynx Server Dispatch Mapping System (per license price for up to 46 licenses; (perpetual licensing)) Annual Software Support and Maintenance	13.00%	
GeoLynx Server Dispatch Mapping System (per license price for up to 47 licenses; (perpetual licensing)) Annual Software Support and Maintenance	13.00%	
GeoLynx Server Dispatch Mapping System (per license price for up to 48 licenses; (perpetual licensing)) Annual Software Support and Maintenance	13.00%	
GeoLynx Server Dispatch Mapping System (per license price for up to 49 licenses; (perpetual licensing)) Annual Software Support and Maintenance	13.00%	
GeoLynx Server Dispatch Mapping System (per license price for up to 50 licenses; (perpetual licensing)) Annual Software Support and Maintenance	13.00%	
GeoLynx Server Dispatch Mapping System (per license price for up to 51+ licenses; (perpetual licensing)) Annual Software Support and Maintenance	13.00%	
GeoLynx Server IPAWS (up to 20 users; requires GeoLynx Server Base System; (perpetual licensing)) Annual Software Support and Maintenance	13.00%	
GeoLynx Server IPAWS (per user after 20; requires GeoLynx Server Base System; (perpetual licensing)) Annual Software Support and Maintenance	13.00%	
GeoLynx Server Stats (up to 20 users; requires GeoLynx Server Base System; (perpetual licensing)) Annual Software Support and Maintenance	13.00%	
GeoLynx Server Stats (per user after 20; requires GeoLynx Server Base System; (perpetual licensing)) Annual Software Support and Maintenance	13.00%	
GEOLYNX SERVER AVL System Licensing (1-10 vehicles); perpetual licensing; Annual Software Support and Maintenance	13.00%	
GEOLYNX SERVER AVL System Licensing 11-20 vehicles; perpetual licensing; Annual Software Support and Maintenance	13.00%	
GEOLYNX SERVER AVL System Licensing 21-30 vehicles; perpetual licensing; Annual Software Support and Maintenance	13.00%	
GEOLYNX SERVER AVL System Licensing 31-40 vehicles; perpetual licensing; Annual Software Support and Maintenance	13.00%	
GEOLYNX SERVER AVL System Licensing 41-50 vehicles; perpetual licensing; Annual Software Support and Maintenance	13.00%	
GEOLYNX SERVER AVL System Licensing 51-60 vehicles; perpetual licensing; Annual Software Support and Maintenance	13.00%	
GEOLYNX SERVER AVL System Licensing 61-70 vehicles; perpetual licensing; Annual Software Support and Maintenance	13.00%	
GEOLYNX SERVER AVL System Licensing 71-80 vehicles; perpetual licensing; Annual Software Support and Maintenance	13.00%	
GEOLYNX SERVER AVL System Licensing 81-90 vehicles; perpetual licensing; Annual Software Support and Maintenance	13.00%	

Product Description	DIR Customer Discount % off MSRP	Software Pricing with Breaks
GEOLYNX SERVER AVL System Licensing 91-100 vehicles; perpetual licensing; Annual Software Support and Maintenance	13.00%	
GEOLYNX SERVER AVL System Licensing 101-150 vehicles; perpetual licensing; Annual Software Support and Maintenance	13.00%	
GEOLYNX SERVER AVL System Licensing 151-200 vehicles; perpetual licensing; Annual Software Support and Maintenance	13.00%	
GEOLYNX SERVER AVL System Licensing 201-250 vehicles; perpetual licensing; Annual Software Support and Maintenance	13.00%	
GEOLYNX SERVER AVL System Licensing 251-300 vehicles; perpetual licensing; Annual Software Support and Maintenance	13.00%	
GEOLYNX SERVER AVL System Licensing 301-350 vehicles; perpetual licensing; Annual Software Support and Maintenance	13.00%	
GEOLYNX SERVER AVL System Licensing 351-400 vehicles; perpetual licensing; Annual Software Support and Maintenance	13.00%	
GEOLYNX SERVER AVL System Licensing 401-450 vehicles; perpetual licensing; Annual Software Support and Maintenance	13.00%	
GEOLYNX SERVER AVL System Licensing 451-500 vehicles; perpetual licensing; Annual Software Support and Maintenance	13.00%	
GEOLYNX SERVER AVL System Licensing 501-550 vehicles; perpetual licensing; Annual Software Support and Maintenance	13.00%	
GEOLYNX SERVER AVL System Licensing 551-600 vehicles; perpetual licensing; Annual Software Support and Maintenance	13.00%	
GEOLYNX SERVER AVL System Licensing 601-650 vehicles; perpetual licensing; Annual Software Support and Maintenance	13.00%	
GEOLYNX SERVER AVL System Licensing 651-700 vehicles; perpetual licensing; Annual Software Support and Maintenance	13.00%	
GEOLYNX SERVER AVL System Licensing 701-750 vehicles; perpetual licensing; Annual Software Support and Maintenance	13.00%	
GEOLYNX SERVER AVL System Licensing 751-800 vehicles; perpetual licensing; Annual Software Support and Maintenance	13.00%	
GEOLYNX SERVER AVL System Licensing 801-850 vehicles; perpetual licensing; Annual Software Support and Maintenance	13.00%	
GEOLYNX SERVER AVL System Licensing 851-900 vehicles; perpetual licensing; Annual Software Support and Maintenance	13.00%	
GEOLYNX SERVER AVL System Licensing 901-950 vehicles; perpetual licensing; Annual Software Support and Maintenance	13.00%	
GEOLYNX SERVER AVL System Licensing 951-1000 vehicles; perpetual licensing; Annual Software Support and Maintenance	13.00%	
Location Tracking Server (LTS) Per Unit (1-10 vehicles) (no charge if implementing GeoLynx Server AVL Base System + Per Unit pricing); perpetual licensing; Annual Software Support and Maintenance	13.00%	
Location Tracking Server (LTS) Per Unit (11-20 vehicles) (no charge if implementing GeoLynx Server AVL Base System + Per Unit pricing); perpetual licensing; Annual Software Support and Maintenance	13.00%	

Product Description	DIR Customer Discount % off MSRP	Software Pricing with Breaks
Location Tracking Server (LTS) Per Unit (751-800 vehicles) (no charge if implementing GeoLynx Server AVL Base System + Per Unit pricing); perpetual licensing; Annual Software Support and Maintenance	13.00%	
Location Tracking Server (LTS) Per Unit (801-850 vehicles) (no charge if implementing GeoLynx Server AVL Base System + Per Unit pricing); perpetual licensing; Annual Software Support and Maintenance	13.00%	
Location Tracking Server (LTS) Per Unit (851-900 vehicles) (no charge if implementing GeoLynx Server AVL Base System + Per Unit pricing); perpetual licensing; Annual Software Support and Maintenance	13.00%	
Location Tracking Server (LTS) Per Unit (901-950 vehicles) (no charge if implementing GeoLynx Server AVL Base System + Per Unit pricing); perpetual licensing; Annual Software Support and Maintenance	13.00%	
Location Tracking Server (LTS) Per Unit (951-1000 vehicles) (no charge if implementing GeoLynx Server AVL Base System + Per Unit pricing); perpetual licensing; Annual Software Support and Maintenance	13.00%	
Standard CAD Interface; perpetual license; Annual Software Support and Maintenance	13.00%	
GEOLYNX MOBILE MDC EDITION (per unit up to 15 licenses); perpetual licensing; Annual Software Support and Maintenance	13.00%	
GEOLYNX MOBILE MDC EDITION (per unit 16-30 licenses); perpetual licensing; Annual Software Support and Maintenance	13.00%	
GEOLYNX MOBILE MDC EDITION(per unit 31-50 licenses); perpetual licensing; Annual Software Support and Maintenance	13.00%	
GEOLYNX MOBILE MDC EDITION (per unit 51-100 licenses); perpetual licensing; Annual Software Support and Maintenance	13.00%	
GEOLYNX MOBILE MDC EDITION (per unit 101-150 licenses); perpetual licensing; Annual Software Support and Maintenance	13.00%	
GEOLYNX MOBILE MDC EDITION (per unit 151-200 licenses); perpetual licensing; Annual Software Support and Maintenance	13.00%	
GEOLYNX MOBILE MDC EDITION (per unit 201-250 licenses); perpetual licensing; Annual Software Support and Maintenance	13.00%	
GEOLYNX MOBILE MDC EDITION (per unit 251-300 licenses); perpetual licensing; Annual Software Support and Maintenance	13.00%	
GEOLYNX MOBILE MDC EDITION (per unit 301-350 licenses); perpetual licensing; Annual Software Support and Maintenance	13.00%	
GEOLYNX MOBILE MDC EDITION (per unit 351-400 licenses); perpetual licensing; Annual Software Support and Maintenance	13.00%	
GEOLYNX MOBILE MDC EDITION (per unit 400+ licenses); perpetual licensing; Annual Software Support and Maintenance	13.00%	
GEOLYNX MOBILE SERVER EDITION (per unit up to 15 licenses); perpetual licensing; Annual Software Support and Maintenance	13.00%	
GEOLYNX MOBILE SERVER EDITION (per unit 16-30 licenses); perpetual licensing; Annual Software Support and Maintenance	13.00%	
GEOLYNX MOBILE SERVER EDITION(per unit 31-50 licenses); perpetual licensing; Annual Software Support and Maintenance	13.00%	
GEOLYNX MOBILE SERVER EDITION (per unit 51-100 licenses); perpetual licensing; Annual Software Support and Maintenance	13.00%	
GEOLYNX MOBILE SERVER EDITION (per unit 101-150 licenses); perpetual licensing; Annual Software Support	13.00%	

Product Description	DIR Customer Discount % off MSRP	Software Pricing with Breaks
and Maintenance		
GEOLYNX MOBILE SERVER EDITION (per unit 151+ licenses); perpetual licensing; Annual Software Support and Maintenance	13.00%	
GEOLYNX DESKTOP (1-5 licenses; per unit price); perpetual licensing; Annual Software Support and Maintenance	13.00%	
GEOLYNX DESKTOP (6-10 licenses; per unit price); perpetual licensing; Annual Software Support and Maintenance	13.00%	
GEOLYNX DESKTOP (11-29 licenses; per unit price); perpetual licensing; Annual Software Support and Maintenance	13.00%	
GEOLYNX DESKTOP (30-39 licenses; per unit price); perpetual licensing; Annual Software Support and Maintenance	13.00%	
GEOLYNX DESKTOP (40-49 licenses; per unit price); perpetual licensing; Annual Software Support and Maintenance	13.00%	
GEOLYNX DESKTOP (50+ licenses; per unit price); perpetual licensing; Annual Software Support and Maintenance	13.00%	
GEOLYNX DESKTOP ADMIN; perpetual licensing; Annual Software Support and Maintenance	13.00%	
GEOLYNX SYNC SERVER; perpetual licensing; Annual Software Support and Maintenance	13.00%	
GEOLYNX SYNC CLIENT; perpetual licensing; Annual Software Support and Maintenance	13.00%	
GEOLYNX SYNC ADVANCED SERVER ADD-ON; perpetual licensing; Annual Software Support and Maintenance	13.00%	
GEOLYNX SYNC ADVANCED CLIENT ADD-ON; perpetual licensing; Annual Software Support and Maintenance	13.00%	
GEOLYNX AVL (RF); perpetual licensing; Annual Software Support and Maintenance	13.00%	
GEOLYNX AVL (IP) ; perpetual licensing; Annual Software Support and Maintenance	13.00%	
STANDARD IP AVL CLIENT; perpetual licensing; Annual Software Support and Maintenance	13.00%	
Technical project management of scope, schedule, and deliverables following project management principles. Hourly rate.	13.00%	
GeoLynx Spatial Router Emergency Call Routing Function (ECRF); perpetual licensing; Annual Software Support and Maintenance	13.00%	
GeoLynx Spatial Router Location Validation Function (LVF); term or perpetual licensing; Annual Software Support and Maintenance	13.00%	
GIS Analysis, GIS Setup Software Configuration, Planning & Coordination; GL Server Viewer Only; no 911, AVL or CAD	3.00%	
GIS Analysis, GIS Setup Software Configuration, Planning & Coordination; Dispatch Mapping User(s)	3.00%	
GIS Analysis, GIS Setup Software Configuration, Planning & Coordination; Dispatch Mapping User(s) plus CAD	3.00%	
GIS Analysis, GIS Setup Software Configuration, Planning & Coordination; Dispatch Mapping User(s) plus CAD, plus AVL	3.00%	
GIS Analysis, GIS Setup Software Configuration, Planning & Coordination; Dispatch Users Plus AVL	3.00%	
Software Configuration, Planning & Coordination; Web DMS/GIS Change Request/GIS Portal	3.00%	
GeoLynx Server IPAWS (ArcGIS Online) Software Configuration, Planning & Coordination; IPAWS Only with ArcGIS Online BaseMap Services Only	3.00%	
GeoLynx Server IPAWS as an add-on to other implementaiton services Software Configuraiton, Planning & Coordination	3.00%	

Product Description	DIR Customer Discount % off MSRP	Software Pricing with Breaks
IPAWS Certification Process Consulting	3.00%	
GeoLynx Server User Training Web Session; One Needed Per "add-on function"	5.00%	
Software Configuration, Planning & Coordination;At a later date when adding additional services/functionality	3.00%	
GeoLynx Server User (viewing only - COP); per user, per year; annually renewable term licensing	3.00%	
GeoLynx Server Dispatch Mapping User; per user, per year; annually renewable term licensing	3.00%	
GeoLynx Server CAD; per user, per year; annually renewable term licensing	3.00%	
GeoLynx Server IPAWS; (population 0-25,000) per user, per year; annually renewable term licensing	3.00%	
GeoLynx Server IPAWS; (population 25,001-75,000) per user, per year; annually renewable term licensing	3.00%	
GeoLynx Server IPAWS; (population 75,001-130,000) per user, per year; annually renewable term licensing	3.00%	
GeoLynx Server Web DMS User; per user, per year; annually renewable term licensing	3.00%	
GeoLynx Server GIS Change Request User; per user, per year; annually renewable term licensing	3.00%	
GeoLynx Server GIS Portal; per user, per year; annually renewable term licensing	3.00%	
Implementation services including project coordination, system design, configuration, staging, implementation, cutover, testing; hourly rate	3.00%	
Technical project management of scope, schedule, and deliverables following project management principles. Hourly rate.	3.00%	
GIS services to set up map data for use in GIS software. Hourly rate.	3.00%	
GeoLynx Server Tactical Mapping Admin Session (1) and User Sessions (2); travel expenses and time not included	5.00%	
GeoLynx Server Tactical Mapping Admin Session (1) and Train-the-Trainer (1); travel expenses and time not included	5.00%	
GeoLynx Server Web DMS / GIS Change Requests Admin Session (1) and User Sessions (1); travel expenses and time not included	5.00%	
GeoLynx DMS GIS Data Manager, MSAG Manager, Mobile Data Manager Training Sessions (1); travel expenses and time not included	5.00%	
GeoLynx Mobile MDC or Server Edition Admin Session (1) and User Session (2); travel expenses and time not included	5.00%	
GeoLynx Desktop Admin Session (1) and User Session (2); travel expenses and time not included	5.00%	
GeoLynx Desktop Admin Session (1) and Train-the-Trainer Session (1); travel expenses and time not included	5.00%	